

Message Text

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PAGE 01 BOMBAY 00467 241159Z
ACTION NEA-10

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UNCLAS BOMBAY 0467

E. O. 11652: N/A
TAGS: BEXP, IN
SUBJ: CATALOG EXHIBIT ON US PRINTING AND GRAPHIC ART
EQUIPMENT, BOMBAY, APRIL 6 AND 7, 1978

1. THIS MESSAGE RELATES TO THE ARRANGEMENTS MADE FOR THE US
PRINTING AND GRAPHIC ARTS CATALOG SHOW AT BOMBAY APRIL 6 AND 7.

2. THE SHOW WILL BE HELD AT THE DOWNTOWN USIS GALLERY BETWEEN
9:30 AND 17:30 HOURS ON BOTH THE DAYS. INDUSTRY FILMS AND VTRS
WILL BE SHOWN ON APRIL 6 AT USIS AUDITORIUM. A FOUR-HOUR
SEMINAR IN COLLABORATION WITH THE BOMBAY MASTER PRINTERS'
ASSOCIATION (BMPA), BOMBAY, HAS BEEN PLANNED ON APRIL 7 AT
THE USIS AUDITORIUM. A RECEPTION WILL BE HELD THE SAME
EVENING IN AN AREA ADJACENT TO THE EXHIBIT. WE ARE ALSO
SCHEDULING BUSINESS APPOINTMENTS FOR ITR JOHN A. BURGESS
WHO, INCIDENTALLY, IS KNOWN TO SEVERAL PERSONS IN THE LOCAL
PRINTING INDUSTRY AS MARKETING DIRECTOR OF GRAPHIC ARTS
TECHNICAL FOUNDATION (GATF). UNLESS ADVISED TO THE CONTRARY,
WE ARE NOT REPEAT NOT ARRANGING ANY PLANT VISIT FOR THE ITR.

3. THEME OF THE SEMINAR WILL BE "PRINTING AND GRAPHIC ART
DEVELOPMENTS IN US AND INDIA". THREE LOCAL INDUSTRY REPRE-
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SENTATIVES ARE EXPECTED TO MAKE 15-MINUTE PRESENTATIONS
EACH, FOLLOWED BY 30-45 MINUTE PRESENTATION ON US SITUATION
BY THE ITR. FOLLOWING THESE PRESENTATIONS, THE SEMINAR WILL
BE OPEN FOR OTHER PARTICIPANTS. BMPA EXPECTS SEMINAR
ATTENDANCE TO BE 100 PLUS.

4. BMPA EXECUTIVES INFORMED US THAT GATF HAS OVER TEN

MEMBERS IN BOMBAY. SEVERAL OTHER PRINTING FIRMS MAY BE INTERESTED IN THE ACTIVITIES OF GATF. BMPA THEREFORE SUGGESTED THAT BURGESS BRING WITH HIM AVAILABLE AUDIO VISUALS ON GATF'S ACTIVITIES AND A SET OF ITS PUBLICATIONS FOR DISPLAY AT THE EXHIBIT.

5. WE ARE CONCERNED AT THE RATE OF INFLOW OF CATALOGS. ONLY TWENTY-THREE HAVE BEEN RECEIVED AS OF FEBRUARY 17. HOW MANY CATALOGS CAN WE EXPECT?
COURTNEY

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NNN

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